



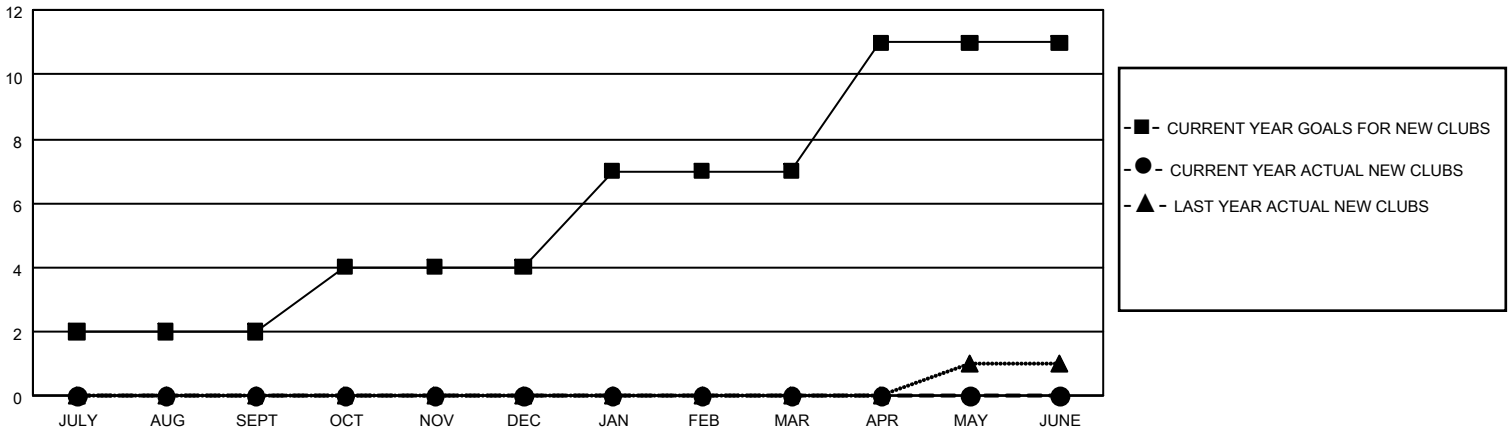
GMT: OPEN

GMT CA 1

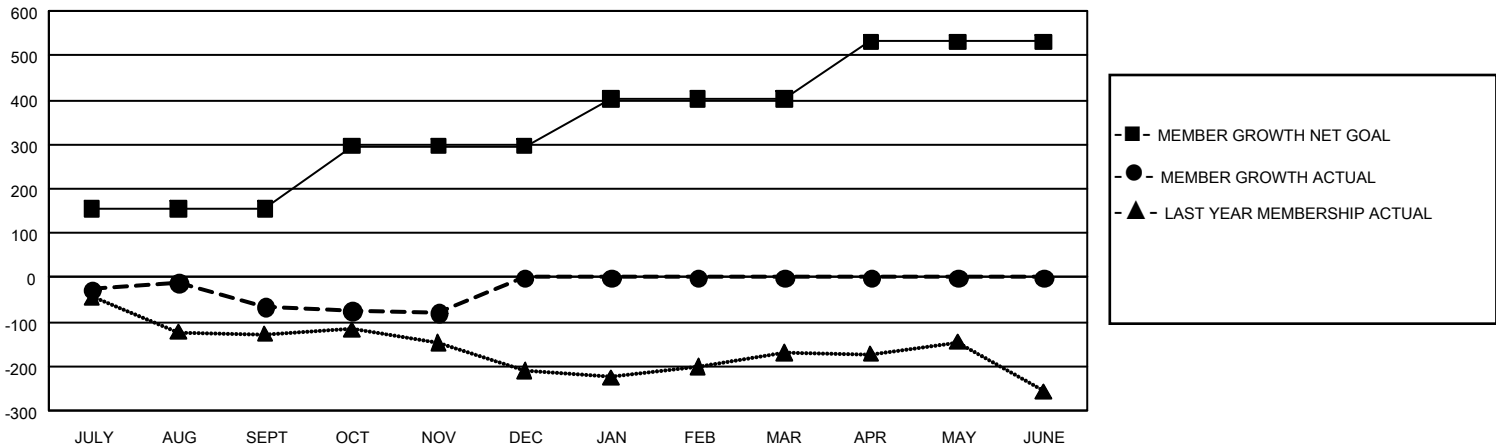
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2019-2020 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 6             | 0         | 0             |
| OCT/NOV/DEC           | 6             | 0         | 0             |
| JAN/FEB/MAR           | 9             | 0         | 0             |
| APR/MAY/JUNE          | 12            | 0         | 0             |

| Members               |                        |                      |  |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2019-2020 |                        |                      |  |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 468                    | 152                  | 191  |
| OCT/NOV/DEC           | 420                    | 54                   | 55   |
| JAN/FEB/MAR           | 318                    | 0                    | 0  |
| APR/MAY/JUNE          | 387                    | 0                    | 0  |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



|                        |   |                                 |                |
|------------------------|---|---------------------------------|----------------|
| DROPPED CLUBS: 0       | 79 CLUBS OF 202 ADDED 1 OR MORE NEW MEMBERS               | <u>GENDER DISTRIBUTION</u>      |                |
| <u>DROPPED MEMBERS</u> |   | MALE                            | 2,949 (63.38%) |
| DECEASED               | 30  | FEMALE                          | 1,704 (36.62%) |
| CLUB CANCELLED         | 0   | TOTAL FAMILY UNIT MEMBERS       |                |
| OTHER                  | 216   | 1,003                           |                |
| TOTAL                  | 246   | FAMILY MEMBERS PAYING HALF DUES |                |
|                        | <a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a> | 512                             |                |